

## European Association of Co-operative Banks Groupement Européen des Banques Coopératives Europäische Vereinigung der Genossenschaftsbanken



EACB Comments on the amendments tabled in the ECON Committee
of the European Parliament
to the European Commission Proposal
for a Directive on credit agreements relating to residential property (CARRP)

Brussels, 12 January 2012

The EACB is the voice of the co-operative banks in Europe. It represents, promotes and defends the common interests of its 28 member institutions and of co-operative banks in general. Co-operative banks form decentralised networks which are subject to banking as well as co-operative legislation. Democracy, transparency and proximity are the three key characteristics of the co-operative banks" business model. With 4.200 locally operating banks and 63.000 outlets co-operative banks are widely represented throughout the enlarged European Union, playing a major role in the financial and economic system. They have a long tradition in serving 160 million customers, mainly consumers, retailers and communities. The co-operative banks in Europe represent 50 million members and 750.000 employees and have a total average market share of about 20%. For further details, please visit <a href="https://www.eurocoopbanks.coop/">https://www.eurocoopbanks.coop/</a>

The voice of 4.200 local and retail banks, 50 million members, 160 million customers

Recital/	Original text of COM proposal	Proposed ECON amendment	EACB mark	EACB Comment
Article			mark	
	Scope & applicability			
Article 1	Amendment 277	I	I	
paragra	The purpose of this Directive is to lay down a	The purpose of this Directive is to lay down a	+	It should be clear that the proposed Directive
ph 1	framework for certain aspects of the laws,	framework for certain aspects of the laws,	•	applies only to mortgage credit agreements concluded with consumers.
	regulations and administrative provisions of the Member States concerning credit agreements	regulations and administrative provisions of the		concluded with consumers.
	relating to residential immovable property for	Member States concerning credit agreements concluded with consumers relating to		
	consumers and concerning certain aspects of the	residential immovable property for consumers and		
	prudential and supervisory requirements for	concerning certain aspects of the prudential and		
	credit intermediaries and creditors.	supervisory requirements for credit intermediaries		
	Great intermedianes and creators.	and creditors.		
Article 2	Amendments 305-306	and or outcord.	l .	
paragra	7 menaments 500 500	This Directive shall not apply to:		Either of the two amendments would be
ph 2		The Breetite shan het apply ter	+	satisfactory for the EACB as they provide for
point b		(bb) credit agreements where the credit is		an alignment with the Directive 2008/48/EC
b / 2a		granted free of interest and without any		on consumer credit (CCD), which in Art
(new)		other charges.		2(2)(I) also excludes such loans from the
				scope, in recognition that such specific loans
		2a. Credit agreements where the credit is		should be regulated separately.
		granted free of interest and without any		
		other charges except those that recover costs		
		for activities related to the securing of the		
		loan.		
Article 3	Amendments 342-344, 609, 711-712			
par 1 pt		(ra) Definition of 'Appraisal' []		The EACB does not consider that the issue of
ra		(rb) Definition of 'Valuer' []	_	property valuation should be covered by the
(new)		(rb) Definition of 'Appraiser' []		scope of this directive. Provisions concerning
				property valuations are unrelated to the
Article		1. The creditor is obliged to carry out a		objectives of this directive dedicated to the
14 a		valuation of the property which will be		relationship between the consumer and
(new)		mortgaged for the loan. It is the creditors		creditor/credit intermediary. While some EU
		liability for carrying out the valuation to his best knowledge and belief.		markets are heavily mortgage-based, in
				others guaranteed home loans not secured by
		2. Creditors may mandate an appraiser to		a mortgage prevail. Those differences should be taken into account.
1		meet this obligation. []		be taken into account.
		3. Member States shall ensure that a public		

Article 18 (d)	register is established and regularly updated of appraisers who are deemed professionally competent.  4. Member States shall ensure that appraisers who carry out valuations used by a creditor to value the collateral are sufficiently independent of the creditor, the borrower and, where applicable, the credit intermediary, to provide an objective and impartial valuation.  5. Estimated appreciations in value of the property shall not be part of the valuation.  6. [] EBA shall [] develop guidelines to define common European standards of valuation techniques and minimum qualifications of appraisers.  7. National responsible authorities shall set national binding standards of valuation methods and minimum qualifications [].  8. Member States may specify further criteria [].  Member States may ensure that valuers carrying out valuations of residential	
(new)	immovable property which are used to value the collateral in credit agreements are carried out according to the international valuation standards regarding independence and minimum professional standards for valuers.	
Article 18 e (new)	Member States may promote the use of indices of residential immovable property prices at national and regional level in order to provide an improved basis for the monitoring of trends in valuation of residential immovable property.	

Article	Amendments 697-698			
18 a (new)		Reverse agreements  1. Member States may ensure that, in order to cover risks of aging or retirement, the parties to a credit agreement may agree to convert the credit agreement into a reverse mortgage or other credit agreement under which a sum of money is advanced or paid periodically to the consumer to allow access to equity in the residential immovable property and which will eventually be repaid from the sale of the residential immovable property.  2. Member States shall provide that the creditor should be entitled to obtain fair and justified compensation for potential costs directly or indirectly linked to the exercise of the right.	_	We would recommend against including reverse agreements in the scope of this Directive due to their specific nature. In fact, under Article 2, Paragraph 2, subparagraph (a), 'credit agreements which will eventually be repaid from the sale proceeds of an immovable property' are already excluded from the scope of this Directive. Finally, we advise against introducing an obligation for banks to offer "reverse mortgage" contracts.
Article	Amendments 770-772			
31 paragra ph 2 point g	(g) an assessment of the need to extend its scope to small companies.	Deleted	+	It should be clear that the proposed Directive applies only to mortgage credit agreements concluded with consumers. This underlying principle concerning scope should not be subject to review by the Commission (and possible amendments at EU level) in the future.
BLOCK II	I: Alignment with the Directive 2008/48/EC on	consumer credit (CCD)		
Article	Amendment 515			

				,
11 paragra ph 1	Member States shall ensure that creditors and, where applicable, credit intermediaries provide adequate explanations to the consumer on the proposed credit agreement(s) and any ancillary service(s), in order to place the consumer in a position enabling him to assess whether the proposed credit agreements are adapted to his needs and financial situation. An adequate explanation shall include the provision of personalised information on the characteristics of the credits on offer, without however formulating any recommendation. Creditors and, where applicable, credit intermediaries shall accurately assess the level of knowledge and experience with credit of the consumer by any means necessary so as to enable the creditor or the intermediary to determine the level of explanations to be given to the consumer and adjust such explanations accordingly.	consumer. Member States may adapt the manner by which and the extent to which such assistance is given, as well as by whom it is given, to the particular circumstances of the situation in which the credit agreement is offered, the person to whom it is offered and	+	The EACB supports aligning of the wording of Art 11(1) with the wording of Art 5(6) CCD. The Commission's wording seems to be driven by the requirement of Art 19 of Directive 2004/39/EC (MiFID) to assess client's knowledge and experience in investment field when providing investment advice. However, while in the investment field it is the client (investor) who bares the risk and it is in his own interest to provide all the relevant information, this is not the case with regards to borrowers. Therefore, the MiFID approach is not suitable in case of mortgage and home loans.
Article	and adjust such explanations accordingly.  Amendment 619	the type of credit offered.		
16 paragra ph 1	1. Each Member State shall ensure non-discriminatory access for all creditors to databases used in that Member State for assessing the creditworthiness of consumers and for monitoring consumers' compliance with the credit obligations over the life of the credit agreement. Such databases comprise databases operated by private credit bureaux or credit reference agencies and public credit registers.	1. Each Member State shall in the case of cross-border credit ensure access for creditors from other Member States to databases used in that Member State for assessing the creditworthiness of consumers. The conditions for access shall be non-discriminatory	+	Alignment with Article 9(1) of the Directive 2008/48/EC on consumer credit (CCD)
BLOCK I	II: Definitions			
Article 3				
paragra ph 1 point f	(f) 'Tied credit intermediary' means any credit intermediary who acts on behalf of and under the full responsibility of <i>only</i> one creditor or one group.	intermediary who acts on behalf of and under the full responsibility of one creditor or one group [] or on behalf of and under the full	+	Any of those two amendments would meet the EACB's expectations. It is frequently the case for co-operative banks that a credit intermediary may be tied to one bank and act
		responsibility of several creditors or several		under full responsibility of that bank, and yet,

BLOCK I	V: Conduct of business	groups. [] or of more creditors and more groups.		offer credit provided by a different bank. This could be possible because those banks belong to the same co-operative banking group which, however, does not constitute a 'group' in the meaning of Art 3(g), because a co-operative group is not required to produce 'consolidated accounts'. Such co-operative bank would then act on behalf of several creditors.
Article 5	Amendments 353 - 355			
paragra ph 1	1. Member States shall require that, when granting, intermediating or advising on credit and, where appropriate, ancillary services to consumers, the creditor or the credit intermediary acts honestly, fairly and professionally in accordance with the best interests of the consumer.	1. Member States shall require that, when granting, intermediating or advising on credit and, where appropriate, ancillary services to consumers, the creditor or the credit intermediary [] acts honestly, fairly and professionally and takes into account the rights and interests of the consumer. [] acts honestly, fairly and professionally taking into account the interests of the consumer. [] acts honestly, fairly, professionally and transparently.	+	This amendment is supported because of the deletion of "the best interest of the consumer." This requirement would impose unlimited and incalculable liability for creditors. In addition, it should be made clear that co-operative banks with their specific business model based on the ownership of their members, always act for the benefit of all their members/clients. The interest of one client should not be put before the interest of other clients, as is already reflected in Article 19 of the Directive 2004/39/EC (MiFID), which states that "when providing investment services and/or, where appropriate, ancillary services to clients, an investment firm act honestly, fairly and professionally in accordance with the best interests of its clients". Also at the Council the reference to the "best" interest has been deleted.
	Amendments: 357, 359, 360		1	
	2. Member States shall ensure that the manner in which creditors remunerate their staff and the relevant credit intermediaries and the manner in which credit intermediaries remunerate their staff do not impede compliance with the obligation to act in accordance with the best interests of the consumer, as referred to in paragraph 1.	2. Member States shall ensure that the manner in which creditors remunerate their staff and the relevant credit intermediaries and the manner in which credit intermediaries remunerate their staff do not impede compliance with [] the obligation referred to in paragraph 1. [] the obligation to act taking into account	+	Supported in case of the deletion in paragraph 1 of the reference to "the best interest of the consumer." This remains in line with the Council position in which the reference to the term "best" has also been deleted.

Article 5		the interests of the consumer, as referred to in paragraph 1.		
paragra		[] the <i>obligations</i> , as referred to in		
ph 2		paragraph 1.		
	Amendment 358		•	
	2. Member States shall ensure that the manner in	2. Member States shall ensure that the manner in		Objected to because of the maintenance of
	which creditors remunerate their staff and the	which creditors remunerate their staff and the	_	"the best interest of the consumer." It should
	relevant credit intermediaries and the manner in which credit intermediaries remunerate their staff	relevant credit intermediaries and the manner in		also be carefully considered that the
	do not impede compliance with the obligation to	which credit intermediaries remunerate their staff do not impede compliance with		cancellation of the credit agreement may lead to adverse results for the consumer, who
	act in accordance with the best interests of the	[] the obligation to act in accordance with the		would be obliged to return the borrowed
	consumer, as referred to in paragraph 1.	best interests of the consumer, as referred to in		amount.
		paragraph 1. To act in the best interest of the		
		consumer in this context means offering a		
		loan only if the borrower's ability to repay		
		can be assumed after a thorough analysis of parameters, such as the financial situation,		
		the consumers income, savings, proprietary		
		rights to assets, debts and other financial		
		commitments.		
Article 5	Amendment 356		T	
paragra		1a. Member States shall adopt appropriate		This would lead to a great risk of unjustifiable
ph 1 a		provisions to ensure that, if the above		litigation, e.g. in case if the consumer can no
(new)		requirements are not met, consumers who are affected will be able to adjust or cancel		longer meet his debt obligations for reasons unrelated to the bank's conduct.
		the loan agreement free of charge.		difference to the bank's conduct.
Article 3	Amendment 324	, who is an a great more of on an gen		
paragra	(j) 'Staff' means any employees of the creditor or	(j) 'Staff' means any employees of the creditor or		The focus should be on lenders' staff in
ph 1	credit intermediary having contacts with	credit intermediary who are engaged in the		direct contact with consumers because
point j	consumers and who are engaged in the	activities covered by this Directive.		these are the employees who could
	activities covered by this Directive.			potentially propose inappropriate products.  Potentially, the concept of "working or acting"
				on behalf of could capture any number of
				individuals outside of the staff of creditors or
				credit intermediaries, such as valuers or
				notaries/conveyancers, and should therefore
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				be deleted.

	Amendments 361, 363, 365			
	Amendments 301, 303, 303	(a) Member States shall ensure that the		We recommend maintaining the original
Article 5		remuneration of creditors' staff and credit		wording of the European Commission, which
paragra			_	refers to the requirement for the
paragra ph 2 a		intermediaries responsible for the assessment of the creditworthiness or for the		remuneration of the staff not to impede the
(new)				obligation to act in accordance with the
(Hew)		provision of advice		requirements of Article 5 paragraph 1 (in the
		[] is not linked to individual product results		
		or sales targets.		wording as proposed in amendments 353 – 355). The solution as proposed in the
		[] is in accordance with the provisions of		·
		Directive 2010/76/EU of the European		amendment would be an excessive
		Parliament and of the Council of 24		intervention into the business strategy of the
		November 2010.		creditor. The rules which may be useful in the
		[] is not linked to targets for the value or		investment area do not always fit within the
		volume of lending or for the sale or		banking sphere. The remuneration structure
DI 001/1/		profitability of individual products.		should remain in the sphere of the creditor.
BLOCK V	: Delegated powers			
	Amendments 389-394			Those issues should remain in the gesture of
	4. Powers are delegated to the Commission	Deleted	+	the Member States. The EACB agrees that the
Article 6	in accordance with Article 26 and subject to		-	numerous delegated powers are highly
paragra	the conditions of Articles 27 and 28, to			problematic. The powers are very open
ph 4	specify the requirements provided in			without explicitly defining the objectives and
	paragraph 1 and 2 of this Article, and in			the content of the delegation of power and
	particular, the necessary requirements for			they concern essential elements of the
	appropriate knowledge and competence.			proposal. The EACB agrees that they are
	Amendments 480-483			likely to lead over time to more and more
Article 9	3. Powers are delegated to the Commission	Deleted		diverging rules relating to, on one hand,
paragra	in accordance with Article 26 and subject to		+	traditional consumer credits and, on the other
ph 3	the conditions of Articles 27 and 28, to			hand, home loans and mortgages. The EACB
	amend the standard information items laid			also agrees that there is no need this degree
	down in paragraph 1 of this Article and the			of details within this Directive, and where
	content and format of the ESIS set out in			necessary, would recommend instead
	Annex II.			procedures where proper and full consultation
	In particular, such delegated acts shall,			of all relevant stakeholders and full impact
	where necessary:			assessment of the proposed changes could be
	(a) amend the list of the standard			ensured. For example:
	information items laid down in paragraph 1			
	of this Article;			- the issue of education and qualification
	(b) delete any of the information items laid			remains in the domain of the Member

Article	down Annex II; (c) make additions to the list of information items laid down in Annex II; (d) amend the presentation of the contents of the ESIS as laid down in Annex II; (e) elaborate on the instructions for the completion of the ESIS as laid down in Annex II.  Amendments 503-507 3. Powers are delegated to the Commission in accordance with Article 26 and subject to	Deleted	+	States and should not be regulated by delegated acts. Also, the division of competences between the Member States under Paragraphs 2 and 3, and the Commission under the paragraph 4 of Article 6 is problematic.  - Concerning ESIS, it must be remembered that constant changes to it carry significant costs for banks, and uncertainty for consumers who should be
paragra ph 3	the conditions of Articles 27 and 28, to update the list of information items on credit intermediaries to be provided to the consumer, as laid down in paragraph 1 of this Article.  In particular, the Commission, when			able to use ESIS as a solid comparison tool. Any changes to ESIS which are deemed necessary in the future would be better introduced under the review clause in Article 31.
	adopting such delegated acts shall amend, where necessary, the information items laid down in paragraph 1 of this Article.			- Prescriptive list of criteria to be considered in the conduct of a creditworthiness assessment and in
A mtial a	Amendments 602-608	Deleted	1	ensuring that credit products are not
Article 14 paragra ph 5	5. Powers are delegated to the Commission in accordance with Article 26 and subject to the conditions of Articles 27 and 28, to specify and amend the criteria to be considered in the conduct of a creditworthiness assessment as laid down in paragraph 1 of this Article and in ensuring that credit products are not unsuitable for the consumer as laid down in paragraph 4 of this Article.	Deleted	+	unsuitable for the consumer concern the very fundaments of this legislative act and as such should not be subject to regulation by delegated acts. Finally, under Article 14, Paragraph 1, it is the Member States that must ensure that creditors establish appropriate processes to assess the creditworthiness of the consumer. Specifying or amending such criteria by the Commission at EU level, as
	Amendments 623-627		ı	and when the Commission finds fit, would
Article 16 paragra ph 2	2. Powers are delegated to the Commission in accordance with Article 26 and subject to the conditions of Articles 27 and 28, to define uniform credit registration criteria and data processing conditions to be applied	Deleted	+	be superfluous.
	and data processing conditions to be applied to the databases referred to in paragraph 1			

	of this Article. In particular, such delegated acts shall define the registration thresholds to be		
	applied to such databases and shall provide for agreed definitions for key terms used by		
	such databases.		
Article	Amendments 739 ,744& 476		
26	1. The powers to adopt delegated acts	Deleted	
paragra	referred to in Articles 6(4), 8(4), 9(3),		+
phs 1,	10(3), 14(5) and 16(2) shall be conferred		
2, 3	on the Commission for an indeterminate		
	period of time following the entry into force		
	of this Directive.		
	2. As soon as it adopts a delegated act, the		
	Commission shall notify it simultaneously to		
	the European Parliament and to the Council.		
	3. The power to adopt delegated acts is		
	conferred on the Commission subject to the		
	conditions laid down in Articles 27 and 28.		
Article	Amendments 751, 755, 756		
27	1. The delegation of powers referred to in	Deleted	+
paragra	Articles 6(4), 8(4), 9(3), 10(3), 14(5) and		•
phs 1,	16(2) may be revoked at any time by the		'
,			
phs 1,	16(2) may be revoked at any time by the European Parliament or by the Council.  2. The institution which has commenced an		•
phs 1,	<ul><li>16(2) may be revoked at any time by the European Parliament or by the Council.</li><li>2. The institution which has commenced an internal procedure for deciding whether to</li></ul>		·
phs 1,	16(2) may be revoked at any time by the European Parliament or by the Council. 2. The institution which has commenced an internal procedure for deciding whether to revoke the delegation of powers shall inform		
phs 1,	16(2) may be revoked at any time by the European Parliament or by the Council. 2. The institution which has commenced an internal procedure for deciding whether to revoke the delegation of powers shall inform the other legislator and the Commission at		·
phs 1,	16(2) may be revoked at any time by the European Parliament or by the Council. 2. The institution which has commenced an internal procedure for deciding whether to revoke the delegation of powers shall inform		·
phs 1,	16(2) may be revoked at any time by the European Parliament or by the Council.  2. The institution which has commenced an internal procedure for deciding whether to revoke the delegation of powers shall inform the other legislator and the Commission at the latest one month before the final decision is taken, stating the delegated		·
phs 1,	16(2) may be revoked at any time by the European Parliament or by the Council.  2. The institution which has commenced an internal procedure for deciding whether to revoke the delegation of powers shall inform the other legislator and the Commission at the latest one month before the final decision is taken, stating the delegated powers which could be subject to revocation		·
phs 1,	16(2) may be revoked at any time by the European Parliament or by the Council.  2. The institution which has commenced an internal procedure for deciding whether to revoke the delegation of powers shall inform the other legislator and the Commission at the latest one month before the final decision is taken, stating the delegated powers which could be subject to revocation and the reasons for any revocation.		·
phs 1,	16(2) may be revoked at any time by the European Parliament or by the Council.  2. The institution which has commenced an internal procedure for deciding whether to revoke the delegation of powers shall inform the other legislator and the Commission at the latest one month before the final decision is taken, stating the delegated powers which could be subject to revocation and the reasons for any revocation.  3. The decision of revocation shall terminate		
phs 1,	16(2) may be revoked at any time by the European Parliament or by the Council.  2. The institution which has commenced an internal procedure for deciding whether to revoke the delegation of powers shall inform the other legislator and the Commission at the latest one month before the final decision is taken, stating the delegated powers which could be subject to revocation and the reasons for any revocation.  3. The decision of revocation shall terminate the delegation of the powers specified in		
phs 1,	16(2) may be revoked at any time by the European Parliament or by the Council.  2. The institution which has commenced an internal procedure for deciding whether to revoke the delegation of powers shall inform the other legislator and the Commission at the latest one month before the final decision is taken, stating the delegated powers which could be subject to revocation and the reasons for any revocation.  3. The decision of revocation shall terminate the delegation of the powers specified in that decision. It shall take effect		
phs 1,	16(2) may be revoked at any time by the European Parliament or by the Council.  2. The institution which has commenced an internal procedure for deciding whether to revoke the delegation of powers shall inform the other legislator and the Commission at the latest one month before the final decision is taken, stating the delegated powers which could be subject to revocation and the reasons for any revocation.  3. The decision of revocation shall terminate the delegation of the powers specified in		

	delegated acts already in force. It shall be published in the Official Journal of the European Union.		
Article		<u> </u>	
Article 28 paragra phs 1, 2	Amendments 758-759  1. The European Parliament and the Council may object to a delegated act within a period of two months from the date of notification. At the initiative of the European Parliament or the Council that period shall be extended by one month.  2. Where, on expiry of the period referred to in paragraph 1, neither the European Parliament nor the Council has objected to the delegated act, it shall be published in the Official Journal of the European Union and shall enter into force on the date stated therein. The delegated act may be published in the Official Journal of the European Union and enter into force before the expiry of that period where the European Parliament and the Council have both informed the Commission of their intention not to raise objections.		+

BLOCK V	BLOCK VI: Product tying				
Article 3					
paragra ph 1 point d a (new)		(da) 'Tying practice' means the selling of an ancillary service with the credit agreement in a package where the credit agreement is not made available to the consumer separately.		Tying should not be defined or in any other way specifically addressed in this Directive. The Directive 2005/29/EC on unfair business-to-consumer commercial practices suitably addressed those types of practices.	
	Amendment 426				
Article 8 a (new)		Unfair commercial practise 1. The consumer shall always have the right to purchase ancillary products from alternative providers. []		This could endanger the business model of building societies and their products (e.g. building loans contracts)	
	Amendment 490		ı		
Article 9 a (new)		Tying practices  1. Member States shall prohibit tying practice.  2. Member States may however provide that creditors can request the opening of a payment account or an insurance policy, the aim of which is to guarantee repayment of the credit or insure the value of the collateral, to be purchased by the consumer with the credit. In such circumstances, Member States may provide that creditors may refuse to grant the credit to the consumer in case the insurance provided by the consumer does not have similar characteristics as the one offered by the provider suggested by the creditor.	_	General ban on tying is unjustified, as it can bring a number of benefits and remains within the core business model of some institutions.	
	Amendment 491	provider suggested by the dreamen.			
Article 9 a (new)		Member states shall not prohibit creditors or credit intermediaries from tying or bundling of products or services when proposing a credit offer to the consumer. When tying or bundling products or services the creditor or credit intermediary need to inform the	+	The existing EU legislation sufficiently addresses the issue of cross-selling and conditional-selling in the form for example of the Directive 2005/29/EC on unfair business-to-consumer commercial practices. In fact, following recent thorough analysis and rounds of consultations and extensions the European and extensions and extensions.	
		consumer, in a reasonable time before concluding the contract and in a transparent		of consultations and studies, the European Commission did not decide to propose specific	

and coherent way, on the costs, content and terms of conditions of the ancillary products or services.

EU legislation prohibiting tying and other cross-selling practices.

## **BLOCK VII: Information to consumers**

## Article 9 Amendments 473 & 474

paragra ph 2 subpara graph 2 Member States shall ensure that when an offer binding on the creditor is provided to the consumer, it shall be accompanied by an ESIS. In such circumstances, Member States shall ensure that the credit agreement cannot be concluded until the consumer has had sufficient time to compare the offers, assess their implications and take an informed decision on whether to accept an offer, regardless of the means of conclusion of the contract.

- [...] the credit agreement cannot be concluded until the consumer has been provided in a durable medium with an offer binding on the creditor and has a sufficient period of reflection which is no less than 14 working days to compare it with other offers, obtain third party advice if necessary and assess its implications and take an informed decision on whether to accept the offer, regardless of the means of conclusion of the contract. Where a Member State allows the credit agreement to be concluded before the end of the reflection period it shall provide for a right of withdrawal from the credit agreement for at least the remainder of the reflection period.
- [...] The period of reflection after the offer shall be no less than 14 working days and includes the time during which a right of withdrawal is granted where Member States allow the contract to be concluded before expiry of the reflection period. The consumer may voluntarily waive this reflection period in order to complete the contract more quickly.

It is undisputable that the complete precontractual information must always be provided to the consumer before he can make a decision as to whether or not to accept the offer of the bank. The requirement to allow the consumer 'sufficient time' between receiving ESIS form and concluding the contract is however ambiguous and not necessarily beneficial for consumers, in particular if the 'sufficient time' was to be defined by reference to a specific number of days (14 days). Taking out a mortgage credit is a long-term commitment and it is not a result of snap decision on the side of consumers. Once the decision to take out mortgage credit has been taken, consumers may need guick access to funds in order to secure the purchase of a chosen property at an agreed price, without incurring any losses related to late payment or a higher interest rate on the loan. In addition, in some Member States, particularly where the application of the provisions of the Directive 2008/48/EC of 23 April 2008 on credit agreements for consumers (CCD) was extended to mortgage credit, consumers are granted a right of withdrawal from the mortgage agreement. To combine the 'sufficient time' before the conclusion of the contract, with the right of withdrawal after the conclusion of the contract would be highly impractical. The proposal to include the reflection period within the withdrawal period, where available,

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				would be a confusing solution for consumers,
				who may not realize that the longer their
				'reflection period' is, the shorter their
				'withdrawal period' may be.
Article 9	Amendment 477		I	
paragra		The creditor and, where applicable, the credit	+	This would help avoid additional red tape.
ph 2		intermediary shall only be obligated to	_	
subpara		provide ESIS to the borrower on one		
graph 2		occasion. However, if the interest rate		
b (new)		changes information from the creditor		
		intermediary must be updated.		
Article	Amendment 577		T	
14	b) Where the credit application is rejected,	Deleted	+	The obligation for the creditor to inform the
paragra	the creditor informs the consumer		_	consumer of the reasons for rejection in case
ph 2	immediately and without charge of the			the loan is not granted creates a potential
point b	reasons for rejection.			risk of consumers exploiting such information
				and tailor-making their consequent
				applications. This could lead to an
				irresponsible borrowing behaviour where
				consumers receive loans under false
				pretences. In addition, such a requirement
				would remain in conflict with the freedom to
				contract and suggest a contrario a right to
				credit. In addition, rejection may be based on
				elements, such as e.g. Anti Money Laundering
				provisions, which banks are prohibited from
				communicating to consumers.
Article	Amendments 585-587			

14 paragra ph 2 point e	(e) Without prejudice to the general right of access contained in Article 12 of the Directive 95/46/EC, where the application is rejected on the basis of an automated decision or a decision based on methods such as automated credit scoring, the creditor informs the consumer immediately and without charge and that the creditor explains the logic involved in the automated decision to the consumer.	Deleted	+	This provision is based on an incorrect assumption that a loan application could be rejected based purely on an automated decision. This in fact is not the practice of the co-operative banks, which take a more individualized approach to the lending decision. In addition, Article 15 of the Data Protection Directive (95/46/EC) already prohibits all automated decisions based solely on consultation of databases Also, parameters involved in an automated decision are considered to be business secretes, and such internal decision processes should not have to be disclosed for competition reasons.
Article	Amendments 611 - 612			
15 paragra ph 1	1. Member States shall ensure that <b>consumers provide</b> creditors and, where applicable, credit intermediaries <b>with</b> complete and correct information on their financial situation and personal circumstances in the <b>context</b> of the credit application process. That information should be supported, when necessary, by documentary evidence from independently verifiable sources.	1. Member States shall ensure that creditors and, where applicable, credit intermediaries <i>request</i> [] relevant, complete and correct information on their financial situation and personal circumstances in the <i>course</i> of the credit application process. That information should be supported, when necessary, by documentary evidence from independently verifiable sources. The request has to be clear and easily understandable for consumers. The creditor and where applicable the credit intermediary shall provide the consumer with a documentation of the request and the consumers reply on paper or another durable medium when handing over the ESIS referred to in Art 9.  [] from consumers all necessary information on their financial situation and personal circumstances in the <i>course</i> of the credit application process. That information should be	_	This amendment would lead to an erosion of the principle of responsible borrowing

	T			Г		
		supported, when necessary, by documentary				
DI 001/ 1	V 0 III III	evidence from independently verifiable sources.				
	BLOCK IX: Creditworthiness assessment					
Article 3			T			
paragra	(o) 'Creditworthiness assessment' means the	(o) 'Creditworthiness assessment' means the	+	This wording is more precise and would		
ph 1	evaluation of <i>a consumer's ability</i> to <i>meet his</i>	evaluation of <i>all relevant factors known</i> to <i>the</i>		reduce the risk of litigation. In particular, it is		
point o	debt obligations.	creditor at the time of the application to		important that the lender may carry out an		
		determine whether or not the prospective		assessment only based on the factors known		
		borrower will be able to repay the credit.		to the lender at the moment of application.		
Article	Amendments 561 - 562					
14		1 a. Member States shall ensure that the		The rules on the assessment of		
paragra		assessment of creditworthiness shall be		creditworthiness should be principle-based.		
ph 1 a		applied without discrimination to loans		The concept of an individualised approach to		
(new)		relating to residential immovable property		creditworthiness is at the very core of the co-		
		located within their territory and shall		operative banks' business model. The		
		include at least the following criteria:		procedures developed and used by the co-		
		(a) the assessment shall not allow any		operative banks have already proved		
		reliance on an increase in the value of the		themselves to be sound and proper. The		
		property as a means of repaying the loan;		EACB would not recommend introducing		
		(b) the assessment shall be made on the		highly prescriptive rules at EU level.		
		basis of the consumer's current net				
		disposable income, taking account of social				
		benefits, debts and other financial				
		commitments as well as foreseeable changes				
		due to retirement during the term of the				
		loan; where the assessment relates to a				
		credit agreement under which the consumer				
		will not occupy the property and which				
		allows the consumer to rent the property to a				
		third party, Member States may allow				
		creditors to take account of reasonable				
		projected rental income in carrying out the				
1		creditworthiness assessment;				
		(c) the assessment shall be based on a				
		realistic assessment of the repayment				
		amount which shall be sufficient to repay the				
		debt by final maturity at the fully indexed				
		rate assuming a fully amortising repayment				

		schedule and of the repayment structure which shall include foreseeable changes arising from the structure of the product, an allowance for increases in adjustable rates where such increases are permitted under the credit agreement, and where applicable an allowance for the impact of negative amortization on subsequent payments.		
Article	Amendments 563-568		1	
14 paragra ph 2 point a	a) Where the assessment of the consumer's creditworthiness results in a negative prospect for his ability to repay the credit over the lifetime of the credit agreement, the creditor refuses credit.	Deleted	+	Assessing creditworthiness is not an automated process but is carried out by cooperative banks on an individualised basis. In some circumstances a responsible lending decision can be made despite the creditworthiness assessment which at face value is negative. There are factors which can be taken into account by the lender which are not strictly speaking elements of creditworthiness assessment, such as third party surety or collateral. Another example of a situation where the granting of the loan could be looked favourably upon despite negative creditworthiness assessment could be granting a loan for the purpose of finishing the property which is used as collateral, in order to be able to sell that property. Art 14(2)(a) is an unjustified and unnecessary intervention into the private autonomy of the contracting parties. The consequences for the consumer who was granted the credit where – according to this provision – he should have been denied, should be carefully considered, as such a borrower may be required to return the borrowed amount when the credit agreement is deemed or pronounced void. Following the same logic, positive creditworthiness assessment should not constitute a right to credit.

Article	Amendment 713		
19a		Loan-to-value Ratio (LTV)	The proposed directive already provides for
(new)		Member States shall ensure that the value of	 an obligation to assess consumer's
		a loan shall not exceed a total of the value of	creditworthiness, and ratios such as LTV or
		the residential property, notary fees,	LTI are already part of the credit granting
		administrative costs and taxes. Stricter ratios	decision. Within the framework of their risk
		may be adopted by the relevant competent	policy, banks need to be given the freedom to
		authorities temporarily or permanently.	handle these ratios in a flexible manner and
		Member states shall adopt stricter LTVs in	to determine the respective thresholds on
		their markets for credit agreements which	their own. Fixing these ratios to a certain
		bear the risk of varying installments due to	level would mean interference with the
		the development of exchange rates or	lender's business strategy and risk
		interest rates. The loan shall in those cases	management. Hence, particular in the field of
		not exceed a total of 90% of the value of the	mortgage loans, the EACB objects
		property, notary fees, administrative costs	supervisory provisions with regard to these
		and taxes	ratios for the lending business. Finally, there
		EBA on its own initiative or on request of the	is a question of the loans already granted but
		ESRB may, based on sound assessment of the	still outstanding; if consumers with such
		residential property market developments in	credits wanted to switch their loans granted
		a Member State, issue warnings to the	under conditions different from those
		relevant competent authorities and call for	stipulated in the guidance (e.g. with a higher
		the introduction of stricter LTVs in general or	LTV ratio) such consumers would not be able
		on specific credit agreements.	to switch and would be locked in their current
		In case of non action EBA shall publish those	loans. Furthermore, it should be stressed that
		warnings.	LTV's cannot be used rigidly by lenders
		EBA on its own initiative or on request of the	because there is no "one size fits all" figure
		ESRB may also call on the council to take a	which could be appropriate for each and
		decision in accordance with Article 18	every borrower.
		Paragraph 2 of Regulation No. 1093/2010 of	
		the European Parliament and of the Council.	
		In this case EBA may take a decision in	
		accordance to Art. 18 Paragraph 3 of	
		Regulation No. 1093/2010 of the European	
		Parliament and of the Council to implement	
		stricter LTVs for the affected markets.	

BLOCK X	: Issue of implied 'right to credit'			
Article	Amendments 592 - 594			
14 paragra ph 2 point f	(f) The consumer has the opportunity to request for the decision to be reviewed manually.	Deleted	+	An obligation to review the negative decision raises concerns related to the issue of the implied right to credit, and would mean additional and unjustified red tape for banks. The added-value is unclear.
Article	Amendments 621-622			
16 paragra ph 1 a (new)		1 a. Member States shall ensure that adequate mechanisms to compensate consumers are in place if an adverse decision not to grant a loan was taken by a credit institution on the basis of an inaccurate credit report provided by a credit register.	_	It should be reminded that no 'right to credit' should be introduced, and that creditors – who bare significant risks – should always maintain the freedom to choose with whom they wish to enter into a contractual agreement. In any case, it is unclear as to who would have to compensate. Credit institutions must not be held responsible for the content of credit registers and therefore should not be targeted by this provision.
BLOCK X	III: Advice			, <u> </u>
	Amendments 631, 636, 637			
	1. For the purposes of this Directive, 'advice' constitutes a separate service from the granting of a credit. Such a service can only be marketed as advice when the remuneration of the individual providing the service is transparent to the consumer.	[] 1. Member states may decide either: (a) that advice constitutes a separate service from the granting of a credit; (b) that advice is included in the granting of a credit. [] 1. For the purposes of this Directive, 'advice' constitutes a separate service from the granting of a credit. Such a service may be provided: a. by Member States and the competent State authorities as 'advisory services' for citizens, taking into account their interests and their personal financial situation;	_	Banks should be able to continue providing the services of 'advice' which should remain separate service. The consumer should be always informed whether the bank provides the separate service or not, however, it should always be an optional service, separate from the granting of the credit.
Article 17 paragra ph 1		b. by a private, natural or legal person, as advice, only where his or its independence vis-à-vis the creditors is ensured, specific standards are met and his or its remuneration is transparent and divulged to the consumer before the service is provided.		

	<del>,</del>			,
		[] 1. For the purposes of this Directive, 'advice'		
		constitutes a service which is separate from the		
		granting of a credit and cannot be provided by		
		bodies or individuals connected to any		
		institution marketing credit agreements. Such		
		a service can only be marketed as advice when		
		the remuneration of the individual providing the		
		service is transparent to the consumer.		
	Amendment 633		ı	
	1. For the purposes of this Directive, 'advice'	1. For the purposes of this Directive, 'advice'	_	'Advice' is rightly classified as a separate
	constitutes a separate service from the granting	constitutes a separate service from the granting of	+	service, different from the services provided
	of a credit. Such a service can only be	a credit.		by the lender or a tied credit intermediary to
	marketed as advice when the remuneration of			the borrower in the course of 'regular', non-
	the individual providing the service is			advised process of granting a loan.
	transparent to the consumer.			
Article	Amendment 648		ı	
17	(a) consider a sufficiently large number of credit	(a) consider a sufficiently large number of credit	+	Separation between creditors and credit
paragra	agreements available on the market so as to	agreements available on the market, in the case	•	intermediaries from untied intermediaries is
ph 2	enable the recommendation of the most suitable	of provision of advice by an untied credit		useful, as it would be unacceptable to expect
point a	credit agreements for the consumer's needs,	intermediary, or from within the creditor's		creditors to recommend products of his
	financial situation and personal circumstances;	organisation, in the case of provision of		competitors by considering products
		advice by the creditor or a tied credit		'available on the market'
		intermediary, so as to enable the		
		recommendation of the most suitable credit		
		agreements for the consumer's needs, financial		
		situation and personal circumstances;		
BLOCK X	III: Early repayment			
Article	Amendment 656			
18	1. Member States shall ensure that the consumer	1. Member States shall ensure that the consumer		It must be ensured that the right of early
paragra	has <b>a statutory or contractual</b> right to	(has) <i>the</i> right to discharge his obligations under	+	repayment does not interfere with the
ph 1	discharge his obligations under a credit	a credit agreement prior to the expiry of that		product design of mortgages and does not
	agreement prior to the expiry of that agreement.	agreement. In the case of credit agreements		impair their diversity. An unconditional right
	In such cases, he shall be entitled to a	with a fixed borrowing rate, Member States		for the consumer to repay early poses a risk
	reduction in the total cost of the credit, such	may make the exercise of that right subject		of limiting product design and in the end,
	a reduction consisting of the interest and	to the existence of a legitimate interest on		consumer choice. In particular the type of the
	the costs for the remaining duration of the	the part of the consumer (for example the		borrowing rate and specific funding structures
	contract.	sale of the item of immovable property), in		of mortgages should be accounted for in the
		which connection the wish to pay a lower		effort to preserve the product diversity (e.g.

		borrowing rate shall not in itself be deemed to constitute a legitimate interest.		unconditional early repayment without the right for the lender to fair and full compensation for all costs, interest rate losses and other losses, and foregone profits would lead to the significant increase of the prices of fixed rate mortgages, and even their complete elimination from the market). In any case, the consumer should have the option to waive the right of early repayment under the condition that he is well informed about the effects of that waiver and unconditionally declares in a written form that he accepts the consequences.
Article 18 – paragra ph 2 – subpara graph 1	Amendments 674 - 676  Member States may provide that the exercise of the right referred to in paragraph 1 is subject to certain conditions. Such conditions may include time limitations on the exercise of the right, different treatment depending on the type of the borrowing rate, or restrictions with regard to the circumstances under which the right may be exercised. Member States may also provide that the creditor should be entitled to fair and objectively justified compensation for potential costs directly linked to early repayment of the credit. In any event, if the early repayment falls within a period for which the borrowing rate is fixed, exercise of the right may be made subject to the existence of a special interest on the part of the consumer.	[]Member States may provide that the exercise of the right referred to in paragraph 1 is subject to certain conditions. Such conditions may include time limitations, defined by the supervisor, on the exercise of the right or different treatment determined exclusively by the type of the borrowing rate. Member States may also provide that the creditor should be entitled to fair and objectively justified compensation for potential costs directly linked to early repayment of the credit, although this shall not in any circumstances exceed 0.5% of the sum reimbursed. In any event, if the early repayment falls within a period for which the borrowing rate is fixed, exercise of the right may be made subject to the existence of a special interest on the part of the consumer.  []Member States may provide that the exercise of the right referred to in paragraph 1 is subject to certain conditions. Such conditions may include time limitations on the exercise of the right, different treatment depending on the type of the borrowing rate, or restrictions with regard to the	_	The creditor should be entitled to a fair and full compensation without caps. Limited compensation would oblige lenders to mutualise their risk, i.e. to divide potential losses amongst all mortgage borrowers.

circumstances under which the right may be exercised. Member States may also provide that the creditor should be entitled to fair and objectively justified compensation which is reasonable and does not greatly exceed costs, for potential costs and losses directly linked to early repayment of the credit. In any event, if the early repayment falls within a period for which the borrowing rate is fixed, exercise of the right may be made subject to the existence of a special interest on the part of the consumer. [...] Member States may provide that the exercise of the right referred to in paragraph 1 is subject to certain conditions. Such conditions may include time limitations on the exercise of the right, different treatment depending on the type of the borrowing rate, or restrictions with regard to the circumstances under which the right may be exercised. Member States may also provide that the creditor should be entitled to fair and objectively justified compensation for potential costs directly linked to early repayment of the credit. A maximum fee shall be set both for full final repayment and for early repayment. In the event of early repayment, the borrower may make an early repayment once a year (e.g. on the anniversary of the credit agreement) without incurring any fee, in other words no fee for amendment of the contract shall be charged. In any event, if the early repayment falls within a period for which the borrowing rate is fixed, exercise of the right may be made subject to the existence of a special interest on the part of the consumer. Amendments 679 - 680 Where a Member State lays down such Member States shall ensure that the The banks should not be obliged to disclose

to the consumer their funding conditions. This

conditions, these shall not make the following provisions are complied with:

	exercise of the right referred to in	(a) consumers shall be entitled to request at	is a part of their business strategy. Overall,
	paragraph 1 excessively difficult or onerous	any time a full calculation of the indemnities	the proposed provision is to prescriptive to be
	for the consumer.	they will have to face when they decide to	introduced at EU level.
		repay the credit early.	
		(b) where the credit agreement is funded by	
		callable instruments negotiated in regulated	
		markets, the consumer is entitled to repay	
		the credit agreement at a value determined	
		by market conditions for the callable	
		instrument:	
		(c) where the credit agreement relates to a	
		loan with a fixed interest rate for part or all	
		of the term of the agreement the consumer is	
		entitled to repay the credit agreement:	
		(i) after expiry of the fixed interest rate	
		period; or	
Article		(ii) before expiry of the fixed interest rate	
18		period, in cases where the consumer has a	
paragra		special interest, upon payment of	
paragra ph 2		compensation to the creditor for potential	
subpara		costs directly linked to early repayment of	
graph 2		the credit:	
grapirz			
		(d) in credit agreements not referred to in	
		points (b) or (c), the consumer is entitled to	
		repay the credit agreement within a period	
		which is no longer than three months after	
		giving notice to the creditor of his desire to	
		do so.	
		In the context of point (c)(ii), the existence	
		of a consumer's special interest shall be	
		recognised at least in situations involving	
		involuntary loss of employment, need for	
		mobility, serious illness or death.	
		Indemnities have to be calculated in a fair	
		manner on the basis of the real costs	
		originated by the early repayment. Member	
		States shall limit administrative fees	
		creditors can charge from their customers in	
		case of early repayment and for calculating	

	Amendment 677	the indemnities.  Member states shall develop standards for a simplified calculation of the damages which shall be based on the remaining contract period and the difference between the contractual interest rate and the market interest rate at the moment of the repayment. If the early repayment is remunerative for the creditor, benefits shall be offset against administrative fees.		
	Where a Member State lays down such conditions, these shall not make the exercise of the right referred to in paragraph 1 excessively difficult or onerous for the consumer.	Deleted	+	The formulation "excessively difficult or onerous" opens a lot of room for interpretation and could lead to high risks of litigation, and as such we recommend deleting this provision.
Article 18 paragra ph 2 subpara graph 2 a (new)	Amendments 684 - 685	Requests the European Commission to undertake an impact assessment on the structural implications of early repayments and a possible cap on indemnity on the EU mortgage market. Furthermore with the intention of ensuring that any reductions in indemnity does not cause further costs and less flexibility for the consumer in the long term.  The EBA shall develop guidelines for the calculation of indemnities in case of early repayment in accordance with Art. 16 of regulation No. 1093/2010 of the European Parliament and of the Council.	-	The lender should be always entitled to receive fair and full compensation for potential costs, interest rate losses and other losses, and foregone profits, and outright caps should not be introduced, and particularly not at EU level, either by the Commission or EBA.
	IV: Rights and obligations in post-contractual s	tage		
Article 9 a (new)	Amendment 488 - 489	1. Member States shall adopt measures to protect consumers against defaulting when variable interest rates change significantly.	_	The obligation to introduce a cap on variable interest rates or to extent the period of the loan without any increase in periodic

		If Member States do not define general caps on variable interest rates, they shall ensure that all lenders specify a maximum cap. Creditworthiness shall be checked on the basis of this maximum cap. [] 3. When the interest rate increases, the consumer shall always have the possibility to		instalments are one-sided rules introducing disproportionate burden for banks. The same goes for the establishment of maximum limits for mortgage rates. In 2011 the European Commission launched a consultation on a Study on Interest Rate Restrictions (including e.g. caps and rules on the calculation of compound interest) developed by ZEW/IFF.
		opt to extend the repayment period, with a maximum of 5 years, without supplementary costs and without increase in the periodic instalments.		Following a thorough assessment, and considering the considerable diversity of national systems which are deeply rooted in national regulatory frameworks, the European Commission has not decided to take further
		In order to ensure more effective protection of consumers from unfair commercial practices in the property market, appropriate provisions shall be adopted to ensure:  []  b. the establishment of maximum limits for more rates both fixed rate and floating.		action at EU level in this area. Unfair commercial practices are already subject to Directive 2005/29/EC, currently under review (with focus on financial services and immovable property).
Article	Amendment 769	mortgage rates, both fixed-rate and floating- rate. []		
31 paragra ph 2 point f	(f) an examination of the necessity to introduce rights and obligations with regard to the post-contractual stage of credit agreements	Deleted	+	This issue should remain in the domain of the Member States and not the European Commission, and the post-contractual elements should not be regulated in this Directive
Article	Amendment 689			
18 a (new)		1. Member States shall ensure that lenders allow borrowers to keep a credit agreement when moving house provided that the value of the new property is sufficient to serve as the collateral required by the credit agreement and when the conditions required to consider collaterals as equivalents referred to in paragraph 2 have been fulfilled.  2. Member States shall adopt the measures	_	Such arrangements could be introduced only on a contractual basis. This cannot be a statutory right.

		appropriate to ensure that where under national law a credit agreement related to a residential immovable property located in another Member State is considered as		
		equivalent to a credit agreement related to a		
		residential immovable property on its		
		territory for the purposes of being pooled in		
		financial instruments traded in secondary		
		markets, they shall also be considered		
		equivalent for the purpose of paragraph 1.		
Article	Amendments 690-691			
18 a		[] 1. Member States shall ensure that		The above rule would lead to a one-sided
(new)		where a credit agreement relates to a loan in	_	transmission of the foreign currency risk to
		a currency other than that in which the		the bank. Such arrangements should remain
		consumer holds the majority of assets or		a contractual possibility, not a statutory right.
		receives the majority of income from which		If the right of conversion of foreign currency
		the loan is to be repaid, the consumer shall		loans is to be introduced, banks should have
		have the right to convert the loan into the		the possibility to charge the borrower with an
		currency of the consumer's assets or income		appropriate compensation for their efforts related to the exercise of that right by the
		within a reasonable period.  2. Member States shall provide that the		borrower. The right to a compensation for the
		creditor should be entitled to obtain fair and		lender should cover not only costs, but also
		objectively justified compensation for		loses.
		potential costs directly linked to the exercise		10363.
		of the right but shall not allow creditors to		
		impose a penalty arising from the exercise of		
		the right.		
		ine right.		
		[]: 1. Member States shall ensure that		
		where a credit agreement relates to a loan in		
		a foreign currency, the consumer shall have		
		the right to convert the loan into the		
		currency of the Member State within a		
		reasonable period.		
		2. Member States shall provide that i) the		
		creditor should be entitled to obtain fair and		
		objectively justified compensation for		
		potential costs directly linked to the exercise		

	According to the control of the cont	of the right but shall not allow creditors to impose a penalty arising from the exercise of the right, ii) conversion is effected at the market exchange rate applicable on the day of application for conversion, and iii) the interest rate and interest reference rate applicable to the credit agreement shall be adjusted accordingly.		
Article 18 b (new)	Amendment 693	In cases where creditors and consumers agree to make payments which exceed the amount required by the amortisation structure of the loan contained in the credit agreement, the lender is entitled to fair and objectively justified compensation which needs to be concluded in the mortgage credit contract.	_	If the right of payment flexibility was to be introduced, it could indeed be done only on the contractual basis. However, to determine the total amount of the compensation in advance, at the time of the conclusion of the credit contract, and to indicate it in the contract itself, would be impossible. It must be sufficient if the total amount is determined at the time of the early repayment. What could be possible to indicate in the credit contract would be the general rules of the calculation of such compensation.
	Amendments 694-696		•	
		Member States may (shall) ensure that creditors allow consumers to make payments which exceed the amount required by the amortisation structure of the loan contained in the credit agreement []		This cannot be supported as this would be a statutory right
Article	Amendments 699-703			
18 (a) / (c)		Switching of creditor [] Switching of borrower []	_	These provisions are too long and complex to be introduced in an EU Directive. The EACB is opposed to the introduction of such arrangements as statutory rights. Switching of a creditor should be maintained as a contractual provision. If the right of switching of creditor is introduced in this Directive, it is imperative that the creditor is entitled to

				<u>,                                      </u>
				obtain fair and objectively justified compensation for potential costs, interest rate loss and other losses and foregone profits linked to the exercise of the right of switching, without outright limitations or caps.
Article	Amendments 704-705			
18 (c)/quin quies (new)		Arrears and foreclosure []	_	Each co-operative bank tries to find solutions, together with the borrower, to avoid foreclosure proceedings, if it is possible. However, introducing strict requirements in relation to the process to be followed or the options which must be pursued prior to initiating foreclosure proceedings could potentially lead to unnecessary prolongation of the process and in the end to even higher costs for the borrower. In addition, foreclosure procedures have consequences in the context of prudential provisions (e.g. securitisation with equity capital). The EACB does not consider that prudential aspects for
BI OCK Y	V: Prudential issues			creditors should be covered in this directive.
Article	Amendments 714-716			
19 a / b	Autorial Control of the Control of t	General prudential requirements		There should be no mix between specific
(new)		[] Prudential requirements [] Special prudential requirements []	_	prudential requirements and consumer protection in this proposed directive. Such a mix could cause mismatches between this directive (the main objective of which is consumer protection), and the provisions of other directives and regulations which focus on prudential matters, such as the CRD IV and CRR I.
Articles	Amendments 708-710			
18d / b / e / f (new)		Registers of credit agreements related to residential immovable property / Register of financial products related to credit agreements related to residential immovable	_	The added value of the introduction of numerous registers is not clear. At the same time, the additional red tape resulting from the set up and maintenance of such registers,

		property		as well as the reporting obligations for banks,				
				should be considered.				
BLOCK XVI: Harmonisation								
Amendments 761-763								
Article 29 title & paragra ph 1 a (new)	Imperative nature of this Directive	Harmonization and imperative nature of this Directive  1 a. Insofar as this directive contains harmonised provisions, Member States cannot maintain or introduce into their national law provisions diverging from those laid down in this directive.	+	The approach of targeted maximum harmonisation should be employed in the proposed Directive, as it is necessary to prevent national legislators from gold-plating and to guarantee a level playing field for all market participants. Targets of maximum harmonisation should be chosen according to the analysis of whether the non-application of the maximum harmonisation principle to a given provision would lead to diverging interpretations resulting in market distortions.				
Other co	mments							
	Amendment 362							
Article 5		(a) In accordance with joint risk tolerance,		The EACB is opposed to the joined liability for				
paragra		costs arising from the credit shall be		the risk. The final decision to take a credit is				
ph 2 a		accounted for not in foreign currency but in		in the sphere of the consumer. It is not				
(new)		the currency of the relevant country, and		acceptable to transfer the responsibility into				
		above a certain level the creditor and the		the sphere of the creditor.				
		borrower shall be jointly liable for the risks.						